# **SOFT SKILLS**

Best practises in creating a presentation

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# Can you answer this questions?

- What is the worst presentation you have ever seen? Why was it so bad?
- What is the best presentation you have ever seen? Why was it so good?
- What usually disturbs you during presentations? What are most common speakers' mistakes?
- What is the most difficult for you in giving presentations?

# The aim of presentation

- What is the reason why you are giving your presentation?
- What is the message you want to get across?
- What do you want them to know when they leave?

# Useful phrases

- What I want to say today is...
- The goal of my presentation is...
- ► The main conclusion is that...
- I would like to highlight that...

\*Start your talk with an interesting slide and certainly avoid a text slide.

# How to cope with stage fright?

- Everybody gets nervous!
- It's absolutely normal!

#### What happens if you're nervous?

- Increased blood pressure.
- Increased respiration.
- Increased metabolism.
- Increased tension.

## What shall I do?

- Accept your nervousness.
- Try NOT to think about it.
- Turn your nervousness into creativity!

#### How to do that?

- Practice.
- Visualize your success.
- Think about something positive.

## How to prepare?

- Read your presentation over several times to yourself silently.
- ► Time yourself. (220 words take about 2 minutes). 125 per 1 minute average time.
- Revise the presentation if it sounds boring, pretentious, repetitious or unclear.
- Re-read the corrected version, make additional changes if needed.
- Listen carefully to suggestions from the listener. Revise the presentation accordingly.
- Listen to any suggestions about your speech and how it could be improved.

Structure of presentations		
	Part	In the other words
1	Introduction: 10-15%	Tell what you are going present
2	Main Body: 70-80%	Focus on problem
3	Conclusions: 10-15%	Make short review, add some conclusions

# Alignment

Center alignment usually looks weak and unsophisticated. As a basic rule I suggest that you align left if in doubt.

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### You in Front of the Audience



#### ■ Tools:

- Know your laptop
- Get a remote mouse (means free talking)





#### Be reasonably dressed

#### Start:

- introduce yourself
- Acknowledge your co-authors!



#### Presentation:

- Speak clearly, not too fast
- Look at the audience
- Don't put your hands in your pockets, don't cross your arms



## **Organization of Presentation**

- Beginning: Motivation
  - Explain: what?, why?, why important?
  - If at all possible:
    - Precise problem statement
    - Don't have a text-only first slide
  - Maybe:
    - Hint/basic idea of your solution
    - Example cool result
- After motivation: Overview slide

> 25 mins

Show once

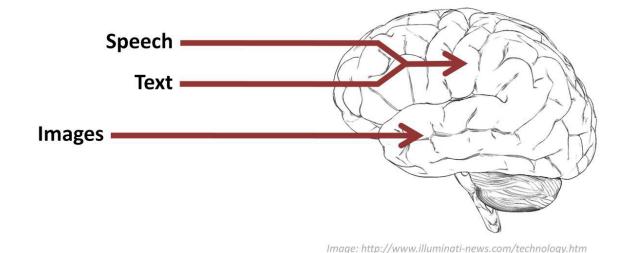
≤ 10 mins

Don't show

# If you can replace text with graphics



#### **Fact: Text Versus Images**



You cannot read and listen at the same time



### **Fonts**

- Basics:
  - Serif font: ergonomic for large text blocks (books)
  - Sans-serif: better readability for short text blocks
- M serif

- Use a sans-serif font
  - Powerpoint: use Calibri (this talk)
  - Arial is less attractive
  - Arial Narrow is less attractive
  - For code Courier bold is best
  - Don't use this font for technical talks
- Use only one or two fonts and be consistent



## Warm Colors Dominate, Cool Colors Recede

- That's why in text red works better than blue
- But for boxes it is the other way round

Hurts a bit, no?

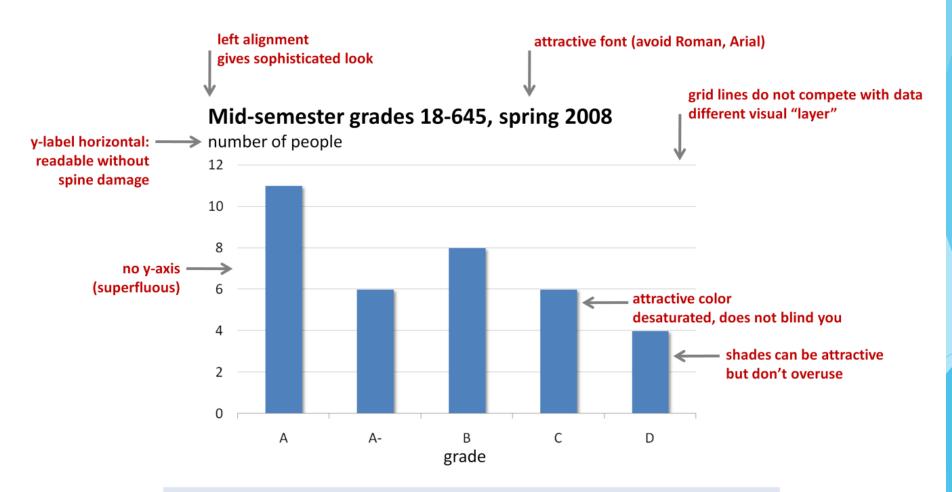
For areas/boxes: try desaturated bright (= pastel) colors

An outline in the same color, but darker, can look good

But also dark boxes (again, desaturated) can make sense



## **Example I: Good Viewgraph**



**Principles used:** Alignment, contrast, layering

# Logo - change

Before

After



Przed



Po



## Summary

- Presenting well is very important
  - There is only one chance to make a first impression
  - Gives you an edge over all the bad presentations out there

#### Most important:

- Prepare well
- Visualize
- Be understandable
- Less is more
- Practice
- Over time acquire a basic understanding of good design
  - Fonts, colors, alignment, contrast
- Watch critically other presentations:
  - What is good, what isn't? Can you verbalize it?

## How much information we remember?

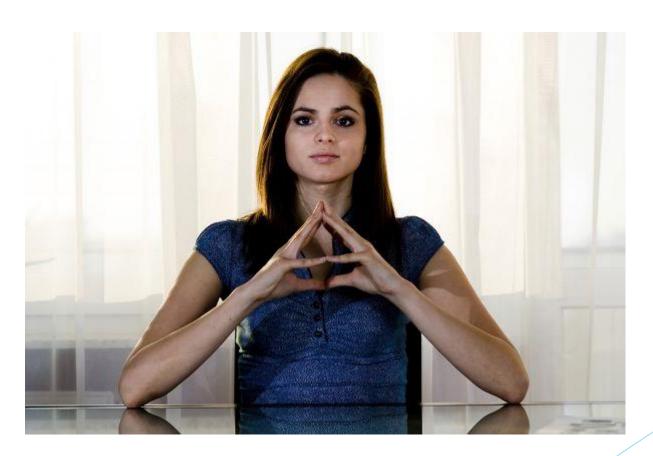
- 10% of what we read
- 20% of what we heard
- > 30% of what we saw
- > 50% of what we saw and heard
- > 70% of what we said during the conversation
- > 90% of what we said about what we do

## Gesticulation

- Gesticulation shows that you involved and the presentation is ordered
- Hands in the middle information about present
- Hands go to the right information about past
- Hands go to the left information about future
- Dont touch your face
- ► Control your feets <sup>©</sup>

# Unnatural gesticulation

Look responsibly?



## The graphics must refer to the text

Canva, Photopea, BeFunky, Easy Resize, Freepiek, Fotolia, Istock

Adobe Illustrator, Adobe Photoshop

#### More practice

better results in the future and less stress on the stage



## Brain...

- ▶ Its good to you know the place where you have a speech.
- ▶ The brain is afraid of unknown things.

# Albert Mehrabian says...

Elements of presentation:

55% - nonverbal communication

38% - voice sound

7% - content...

# Which color is strategic in image communication? - clothes

## Blue, dark blue, navy

Blue - symbolizes the need for achievements, creating something original and appreciated socially. This color has a calming effect, relieves stress. It helps in making new contacts, inspires trust and respect. Extremely media color.

Navy - emphasizes responsibility. Navy is the color of professionals.



# Eye tracking

Eye tracking is a sensor technology that makes it possible for a computer or other device to know where a person is looking. An eye tracker can detect the presence, attention and focus of the user.

# **Eye Tracking**



# **Eye Tracking**





# One of the best speaker?

https://www.youtube.com/watch?v=Mt6VCpTg4cM

# Unnatural gesticulation and stressed feets ©

https://www.youtube.com/watch?v=VVpSTSx2sGU

# Good and bad examples

https://www.youtube.com/watch?v=S5c1susCPAE

# What not to do in a speech

https://www.youtube.com/watch?v=1If\_s-8BA2M

# Be a more confident public speaker

https://www.youtube.com/watch?v=tShavGuo0\_E