





STAKEHOLDER MANAGEMENT – LAB

ELSA ESTEVEZ
Universidad Nacional del Sur
Universidad Nacional de La Plata
CONICET, Argentina

TEAM WORK – REVIEW



What is stakeholder management - https://www.youtube.com/watch?v=-tNHplQ_-hw&t=13s



TEAM WORK



For your case study:

- 1) Identify stakeholders and prepare a stakeholder map
- 2) Analyze stakeholder and define the influence/impact matrix
- 3) Define most suitable communication channels to be used in the communications plan and justify
- 4) Select two types of stakeholders and specify:
 - What will be communicated
 - How it will be communicated (channels used)
 - ✓ Who will do it.
 - ✓ When will it be done

¿Questions?

Elsa Estevez ecestevez@gmail.com